

CHRYSOULA PASCHALIDOU

TALENT MANAGEMENT DIRECTOR



69823
20835



chtysa.paschal.aiese
cuom@gmail.com



<https://www.facebook.com/chryssa.paschal>



https://www.linkedin.com/hp/?dnr=YuHJnzM_ahQl4c0VYRjDIB4XzO_wNc-DRTSY

WORKING EXPERIENCE

LOCAL COMMITTEE VICE PRESIDENT IN TALENT MANAGEMENT

AIESEC (NGO) University of Macedonia, Greece

Responsible :

- For the development and implementation of the Strategy
- For the overall results of the sector.
- To align the Local with the National strategy
- Facilitate, track, coach and analyze performance based on the Plan

Project Management:

- Recruitment
- Personal Development Plan
- Members Tracking and Pipeline Management
- Conference Management
- Middle Management Empowerment
- Alumni Project
- Internal Marketing Projects (members customer centric)

MARKETING - (Sales) TEAM LEADER IN INCOMING GLOBAL COMMUNITY DEVELOPMENT PROGRAM

AIESEC (NGO) University of Macedonia, Greece

- Responsible for the overall results of the Local Committee. (Performance management)
- Team leader of the Executive Board team. (Team management)
- Responsible for the strategy management.
- Responsible for Local innovation
- Legal Representative

Achieved:

- 105% Goal Achieved, 21/20 schools in Thessaloniki raised for Young



(1/1/15- 17/8/15)
8 Months



(1/8/14-31/12/15)
5 Months



EDUCATION

(2012- present)



BACHELOR OF MARKETING & OPERATIONS MANAGEMENT University of Macedonia, Greece

Courses taken: marketing, management, technology & decision management systems, statistics, accounting, finance.

Power program.

ADDITIONAL INFORMATION

IT Skills : Internet user skills, PC user skills, Windows Operating system, Dynamic Programming.

Soft Skills : Communication skills, presentation skills, working under pressure, commitment to results, planning and prioritizing skills, flexibility and adjustability, time management, organizational development, leadership development, event management, team management

Language : Greek (Native) , English (Excellent), German (Good).

Delegate

- in 2 Local and 4 National conferences (AIESEC)
- «Greek Tourism and Marketing» & «Open Tourism» 24^o money show in Thessaloniki on April 2013.
- «Who is going to bring development?» 9^o Seminar of Students in University of Macedonia, Thessaloniki April 2013.
- «Social entrepreneurship» AUTH University in Thessaloniki , April 2013.

Seminars
&
Conferences :

Teamster

- In SERVSIG International Conference in Thessaloniki, Greece, July 2014

Facilitator

- in 2 Local conferences (AIESEC)

Agenda Manager

- in 2 Local conferences (AIESEC)

References : Available upon request